Guilon

CRITICAL INSIGHT. TRUSTED CARE.

- BUSINESS INTELLIGENCE
- SECURITY RISK MANAGEMENT
- PROTECTIVE SERVICES



MEET THE FOUNDER & PRINCIPAL ADVISOR



Thomas Gerstenecker is the Founder and Principal of Quillon Risk Solutions Corporation.

Prior to this role, Thomas was the Founder and CEO of a publicly traded security company from 2015-2020 and prior to that Chief Security Advisor for United Nations (UN) Global Operations. Prior to joining the UN, Thomas spent 13 years in the Canadian Forces to include the Special Forces at Joint Task Force Two. Thomas is currently a member of the board of directors at Shelter Box Canada, a non-profit organization that supports those in need during crisis events globally.



LET'S SECURE YOUR ORGANIZATION

With Quillon as your security partner, you get measurable risk reduction against all types of vulnerability. We view security through a lens of integrity and actively engage with the people who are under our trusted care.

Whether protecting bank accounts, reputations, or people and properties close to home or in developing countries, our team powers your success by protecting your most valuable assets. You get the safest and strongest possible resolutions to any threatening situation while maximizing your security investment.

CRITICAL INSIGHT. TRUSTED CARE.

At Quillon, we design customized risk management solutions and security services that protect you against the exact threats you face. And we do it using a tailored, hands-on approach that prioritizes the service you receive.

Led by a veteran and international security leader, our team is committed to meeting the highest global standards for tactical strategy, advanced technology and critical insight.

HOW WE CAN HELP

When your organization needs expert assistance with business intelligence services, security risk management, executive protective services, or boots-on-the-ground protection, Quillon delivers peace of mind. We combine unparalleled client service with decades of top-tier global international experience in public, private, and nongovernmental/not-for-profit organizations.

BUSINESS INTELLIGENCE

Whether you're entering into new partnerships or new markets, our Business Intelligence services give you the decision-making information required to move forward. That includes everything from information procurement, technical surveillance counter measures, asset tracing and recovery, to physical red teaming and due diligence support.

Get the professional consulting expertise you need to resolve conflict through fact finding and critical analysis. From pre-transaction intelligence to market entry analysis, our teams unearth hidden information and identify patterns to create a detailed layout of a business, its activities and reputation.

Quillon offers a suite of high-level services that informs you about the integrity of business associates, quality of information, and supply chain risks. Our global network of intelligence professionals provide tier-one information sourcing capabilities that are magnified by our network of partnerships. Together, we can provide you with comprehensive due diligence reports that help you move forward with your business and protect your investments.

INFORMATION PROCUREMENT

The ability to procure information, analyse it and offer our clients leverage in private settlements and high-profile litigation, is what we do best.

We uncover opposition strategies and tactics to position our clients in a winning situation. In addition, we bring to the surface critical information that exposes opposition vulnerabilities (strengths and weaknesses) in advance of any negotiations and allows maximum leverage for our clients.

TECHNICAL SURVEILLANCE COUNTERMEASURES (TSCM)

Professional TSCM for government, military, businesses, non-profits, executives, high-risk individuals and residential clients.

TSCM can be described as electronic bug detection, bug sweeping and/or counter surveillance. Wiretaps and various other eavesdropping equipment are readily accessible and continue to be more discrete, making the risk of personal and professional privacy much more difficult to control. Using the most advanced equipment available, our highly skilled professionals have the ability to detect "bugs" in buildings, vehicles, communications devices, network systems, and more.

ASSET TRACING AND RECOVERY

Tracing funds and identifying assets through complex money laundering schemes and corporate structures.

The satisfactory resolution of commercial disputes, or the recovery of the proceeds of fraud and embezzlement, frequently depends on successfully tracing and recovering assets. The location and ownership of those assets are often obscured through complex corporate, nominee or trust structures, and disbursed across multiple jurisdictions.

Our experts penetrate efforts to shield cash, real estate, corporate holdings, financial instruments, commodities, and other tangible and intangible assets from discovery. Our findings have helped clients establish the asset position of parties in contract disputes, enforce international arbitration awards, and recover assets in the aftermath of litigation and arbitration, complex frauds and banking collapses.

PHYSICAL RED TEAMING

Physical penetration testers, known as a Red Team, are highly trained individuals who infiltrate secure environments employing techniques accomplished attackers use.

While companies worldwide continue to focus on incorporating security controls to safeguard computer systems from hackers, physical security should never be dismissed as a lesser problem. Many security breaches occur when attackers take advantage of one or more physical security deficiencies. Physical security penetration testing is one approach that organizations can use to improve their security controls.

Disgruntled ex-employees, crime rings and other nefarious entities employ sophisticated attack techniques and methods to exploit these deficiencies when attempting to gain unauthorized access to a company's assets and facilities.

Once they have breached a trusted environment, attackers may steal hard assets, intellectual property or otherwise cause serious disruptions.

SECURITY RISK MANAGEMENT

Our Security Risk Management services include embedded or virtual security manager, framework and policy development, risk assessments, as well as consulting.

When facing any threatening situation, you can count on the industry's most accomplished threat and risk management professionals to help you reach the safest possible resolution. You'll gain an understanding of the level of threat and risk you face along with an assessment of the likelihood of the threat.

Everything we do is rooted in international best practices, and our approach is carefully measured against other intelligence and protective efforts to ensure safety and security for you, your family, corporation and reputation.

SECURITY STRATEGY, POLICY, PROCEDURE DEVELOPMENT AND IMPLEMENTATION

Evaluate your organization's current policies or put new ones in place to meet your needs at home or in other countries.

Given the complexity of your organization, it can be overwhelming to start putting effective security frameworks and programs in place. We can help you create security policies and procedures that work together to close the gaps that might otherwise expose your organization to greater risks. And we'll ensure everything is aligned to your strategic plan.

We can work with you to develop security policies tailored to the exact risks you face–all within the framework of laws and regulations of each country you operate in. Depending on your needs, we can assist with comprehensive security programs or individual components, such as access control, pre-employment background checks, workplace violence prevention or executive protection.

EMBEDDED OR VIRTUAL SECURITY MANAGER

Providing security expertise without the cost and headcount of a full-time security manager.

Quillon can help you navigate the challenging organizational problems you face. We can provide your organization with a seasoned security practitioner with exacting standards and an understanding of complex international organizational challenges.

SECURITY RISK ASSESSMENTS

Mitigate risks associated with terrorism, workplace violence, corporate espionage, theft and more.

Are your organization, staff and infrastructure prepared for physical security risks? Our security professionals can help you determine the likelihood of any particular threat, prioritize action plans, recommend appropriate security measures and implement solutions.

As specialists in infrastructure, information, physical and corporate security services, we approach security from every angle.

EVENT SECURITY PLANNING High-level event security planning and management.

Our team has decades of experience developing, organizing and implementing event-specific security plans for everything from discreet private events, to major celebrations, to highly publicized conferences and high-profile spectator events. Many of our professionals have served in law enforcement, the military and various government agencies in addition to managing security for organizations in diverse sectors internationally.

Security awareness, high-risk training and crisis management.

Risk mitigation and emergency planning are key to helping your organization plan for the unexpected. We can help train your team by providing resources that cover such topics as security awareness, highrisk training and crisis management. In addition to precise planning, we can offer tabletop exercises and skills development to reduce the impact of a critical incident-and potentially save lives in the process.

PROTECTIVE SERVICES

A wide range of global offerings, from comprehensive security risk reviews of people, offices and private residential locations, executive/personal protection for high-net, high-profile and high-risk individuals/families, to managed guard and technology (CCTV) services.

Our security protective services include:

- Protective services for high-profile, high-risk and Ultra-High-Net-Wealth Individuals/Families
- Executive/personal protection
- Managed protective services as it relates to guards and integrated technology/CCTV)

We also have the ability to provide managed protective services globally. This service allows Quillon to provide protective services for our international clients anywhere in the world through our vetted partners.

Our personnel are fully trained and licensed to ensure we meet the highest standards of quality in the industry. We utilize state-of-the-art software to maintain accountability through effective GPS tracking and reporting and offer clients a range of data analytics.





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